

***GRANT WRITING  
BASICS***

# **Project Description**

Why is the program/project needed?

What is the problem?

Who will benefit?

What is the timeline?

# Goals

What are the goals?

Goals are broad statements of what you wish to accomplish.

Goals are broad, general, intangible, and abstract.

## **GOALS** (continued)

A goal is really about the final impact or outcome that you wish to bring about.

Use words such as decrease, deliver, develop, establish, improve, increase, produce, and provide.

# Objectives

What are the objectives?

An objective is a step toward accomplishing a goal.

In contrast to the goal, an objective is narrow, precise, tangible, concrete, and can be measured.

# Objectives (continued)

Use the S.M.A.R.T. method of writing your objectives.  
Specific, Measurable, Attainable, Realistic, and Time-bound.

Keep the following in mind when preparing your objectives:

- State your objectives in quantifiable terms.
- State your objectives in terms of outcomes, not process.
- Objectives should specify the result of an activity.
- Objectives should identify the target audience or community being served.
- Objectives need to be realistic and capable of being accomplished within the grant period.

# Budget

Personnel – Principal Investigator/Project Director, Program/Project Coordinator, Undergraduate Students

Fringe Benefits – for full-time employees, this equals 40% of salary

Travel – Airfare, meals, hotel, conference fees, etc.

Equipment – lab equipment, media carts, etc.

Contractual – consultants, evaluators, lecturers, etc.

Supplies – paper, computers, software, assessment tools, etc.

Other – Advertising, postage, printing, stipends, etc.