

MARKETING

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION (B.S.B.A.)

CORE Requirements	Credits	Major Requirements	Credits	Business Foundations	Credits	Free Electives ²	Credits
___ CORE 090 First Yr Exp.	1	___ MKT 315	3	___ CIS 110	3	___ Free Elective	3
___ CORE 100 Lib Arts Sem.	3	___ MKT 450	3	___ CORE 153 ¹	3	___ Free Elective	3
___ CORE 110 ³ Effect Writ.	3	___ MKT 480	3	___ CORE 180 ¹	3	___ Free Elective	3
___ CORE 115 or 116 Oral Comm. ³	3	___ CARP 412	1	___ CORE 193 ¹ /IB 241 ¹	3	___ Free Elective	3
___ CORE 131 or 133 Civilization	3	___ MKT Elective*	3	___ ECON 112	3	___ Free Elective	3
___ CORE 140 or 141-145 Forgn.	3	___ MKT Elective*	3	___ ECON 221	3		
___ CORE 160-164 Literature	3	___ MKT Elective*	3	___ MATH 123 ¹	3		
___ CORE 170-179 The Arts	3			___ MSB 100	1		
___ CORE 250-259 Syst. Theology	3			___ MSB 110	3		
___ CORE 260-269 Mor. Theology	3			___ MSB 120	3		
___ CORE 270 Natural Sci I	3			___ MSB 200	3		
___ CORE 271-279 Nat Sci II	3			___ MSB 210	3		
___ CORE 280 Philos. I	3			___ MSB 220	3		
				___ MSB 240	3		
				___ MSB 250	3		
				___ MSB 287 ¹	3		
				___ MSB 305	3		
				___ MSB 400	1		
				___ MSB 480	3		
Total Credits for CORE	37			Total Credits for Major	72	Total Credits for Free Electives	15

Total Credits Required for Graduation = 124

Upon graduation, a student will receive a Bachelor of Science in Business Administration (B.S.B.A.) with a major in Marketing.

*Marketing Electives (choose three of the following):		
MKT 320	MKT 350	MKT 385
MKT 330	MKT 360	MKT 390

¹ Students majoring in Marketing are required to take CORE 153, CORE 180, CORE 193/IB 241, MATH 123 and MSB 287. These courses satisfy both major and CORE requirements.

- CORE 153 satisfy the CORE Social Science requirement
- CORE 180 satisfies the American Studies CORE requirement
- CORE 193/IB 241 satisfies the CORE Contemporary Global Studies requirement
- MATH 123 satisfies the CORE Math requirement
- MSB 287 satisfies the CORE Philosophy II requirement

² Students may select “free electives” for personal enrichment **OR** for Minor and/or Second Major Requirements. Up to six hours of internship credit may also serve as free electives.

³ CORE 110, and CORE115/116 are prerequisites for many upper-level courses and should be taken during the first year.

NOTE: CORE 287 is **NOT** the equivalent of MSB 287.

General Information:

A student must earn a minimum of 120 credit hours to be awarded the baccalaureate degree. The number of credit hours required for graduation may be higher in certain major programs **or** if the student elects to pursue a second major. **Marketing requires 124 credits.** Beyond the requirements of the Core Curriculum and of a student’s chosen major program, the balances of the credit hours required for graduation are “free electives.”

MARKETING

SUGGESTED SEQUENCE

- Use the information below as a guide when selecting courses.
- Refer to the reverse side when selecting major courses, major electives, core courses, and free electives when applicable.
- Consult your Academic Advisor prior to course registration.
- Refer to the King's College Catalog and/or website for course titles and descriptions.
- Choose one course from each CORE category as listed on the reverse side.
 - CORE courses may be taken in any order approved by the academic advisor with the following conditions:
 - CORE 100 and CORE 110 should be taken in the first year.
 - CORE 115 (or 116) should be taken within the first two years.
 - For students selecting a Foreign Language (CORE 14x), every effort should be made to register for that language in the first semester at King's.
 - Certain CORE courses are prerequisites for major courses and should be selected as first year classes.

1st Year – Fall		cr.	1st Year - Spring		cr.
MSB 100 Intro. to Business		1	MSB 120 Intro. to Mgmt. Control & Planning		3
MSB 110 Intro. to Financial Reporting		3	MATH 123 ¹ Finite Math		3
CIS 110 Intro. To Computer Appl. For Bus.		3	ECON 112 Principles of Economics: Micro		3
CORE 100 (Liberal Arts Seminar)		3	CORE 110 ³ Effective Writing		3
CORE 115 ³ or 116 ³ Effect. Oral Comm. or Debate		3	CORE		3
CORE 140 or 141 – 146		3			
CORE 090 First Year Experience		1			
		17			15
2nd Year – Fall			2nd Year – Spring		
MSB 210 Principles of Marketing		3	MKT 315 Consumer Behavior		3
MSB 250 Bus. Communication & Mentoring		3	MSB 200 Principles of Management		3
CORE 153 ¹ Principles of Economics: Macro		3	MSB 287 ¹ Business Ethics		3
CORE 280 Intro. To Philosophy		3	ECON 221 Quant. Methods for Bus. & Econ.		3
CORE 180 ¹		3	CORE 193 ¹ /IB 241 ¹ Globalization/Intro. to Int. Bus.		3
		15			15
3rd Year – Fall			3rd Year – Spring		
MSB 220 Financial Management		3	MSB 305 Organizational Behavior		3
MSB 240 Business Law I		3	MKT Elective*		3
MKT Elective*		3	CORE		3
CORE		3	CORE		3
CORE		3	CORE		3
		15	CARP 412 Career Planning II		1
					16
4th Year – Fall			4th Year - Spring		
MKT 450 Marketing Research		3	MKT 480 Marketing Management		3
MKT Elective*		3	MSB 400 Professional Seminar		1
CORE		3	MSB 480 Strategic Management		3
Elective ²		3	Elective ²		3
Elective ²		3	Elective ²		3
		15	Elective ²		3
					16
Total Credits Required for Graduation = 124					